



AUGUST 21ST PROFESSIONAL DEVELOPMENT MTG:
SUPPLY CHAIN COST SAVINGS
TECHNIQUES

Date: Thursday August 21
Time: 6:00-8:00 p.m.
(Networking 6–6:30)
Place: Maddox Ranch House
1900 South Hwy 89
Perry, UT 84302
Menu: Selection of Filet Mignon, New York Strip, Prime Rib or Wild Pacific Halibut and Cheese Cake
Cost: \$25 APICS Members
\$35 Non-Members
\$20 Students

INSIDE THIS ISSUE:

Board of Directors News 2

Calendar of Events 3

USU Partners Program 3

CSCP Course Offered 3

CPIM Course Offered 3

About APICS 4

International Conference and Expo 4

Improving YOUR Competitive Success

through better management of the Supply Chain.

In today's highly competitive manufacturing world, the Supply Chain has become increasingly more crucial to your bottom line!

In his presentation Mr. Becker will address how improved Buy/Sell relationships and Vendor Managed Inventory will result in:

- Cost Savings
- Stream-lined Product Flow
- Reduced Direct / Indirect Costs

Offering Real-World Solutions

Bill Becker will be presenting to the group his industry trends/ applications on vendor managed inventory, cost savings and buyer / seller relationships. You will learn how to identify, quantify and refine the paper and product flow to effectively reduce direct and indirect costs in your organization.

From Real-World Experience

Bill provides training for Fastenal School of Business (internal employees), as well as working with large manufacturers and contractors throughout North America. Bill's appli-

cation and knowledge of these skills is derived from his role as a Fastenal Assistant Store Manager, General Manager, District Manager, Regional Sales Specialist and Key Account Manager.

Two Ways to Reserve your seat:

RSVP by 8/18 via email to Kris Baird @
BairdKris@msn.com

Please make checks payable to 'APICS'

Pay w/ Credit Card & RSVP via PayPal at:
<http://apicsutah.org/register.php>

For the Payment Subject Line please enter: 'Aug 2008 PDM, Cost Savings'

OUR SPEAKER: BILL BECKER OF FASTENAL CO.

Mr. Becker is a 34 year veteran of Fastenal Company. Bill's vast experience in the Industrial Supply Market is evident in his current consultant role. As a consultant, Bill provides an avenue for manufacturers to identify and understand how to bring value to

their supply chain through essential buy/sell relationships, materials management and cost savings programs.

Learn How to Bring Additional Value to Your Supply Chain



August 24th Speaker Bill Becker

NEW APICS FISCAL YEAR BRINGS FLURRY OF ACTIVITY FOR LOCAL BOARD OF DIRECTORS

The Salt Lake Chapter began its new fiscal year on July 1. This brings a flurry of transitioning from the outgoing board of directors (BOD) to the new, ***New BOD Attends Chapter Management Training in San Jose***

training of the new BOD, reviewing of the By-Laws, Strategic Plan, Marketing Plan, Chapter Management Metrics, Program

planning and Budgeting.

You may be aware that all Chapter Officers are volunteers. They all have 'real' jobs and choose to give some of their valuable time to managing your Chapter. Your comments, suggestions, concerns, and thoughts are always welcome and appreciated. You can reach the BOD by emailing to ***SLBOD@APICSUtah.org***.

If you would like to volun-

teer to help, there is always projects of all sizes. For instance, if you only have an hour to give and would like to volunteer to help put stamps and mailing labels on literature, or if you are ready for a recurring volunteer role, like Newsletter Contributor, or Membership Committee, just let us know!

Seeking APICS Volunteers. Your Help is Appreciated



Volunteers are seldom paid; not because they are worthless, but because they are PRICELESS!

—author unknown

YOUR 2008-2009 BOARD OF DIRECTORS

President	VP Publicity	VP Programs
Grant Dalton	Mehul Kapadia	Kris Baird
Director of Administration	VP Education	Past-President
Barbara Carrillo	Bill Cochran	Merri Rich
Treasurer	VP Membership/Marketing	
Shellie Gierloff	Amy Jerabek	

2008-2009 BOD



MERRI RICH RECOGNIZED FOR VOLUNTEERISM

The Pacific Western District of APICS presented Merri Rich with the Dick Welch Volunteer of the Year Award. Merri has served the Salt Lake Chapter in many capacities for 20 years. She taught APICS Certification courses through Weber State University for 8

years, has held virtually every position on the local Board of Directors, and continues to teach seminars and speak to other professional societies on topics from the APICS Body of Knowledge. Recently Merri accepted a position on the staff of the Pacific Western District

serving the APICS Chapters in the western US. Please join us in thanking Merri for her dedication and service, and congratulations on the honor of being named recipient of this award two years running!



Congratulations Merri!

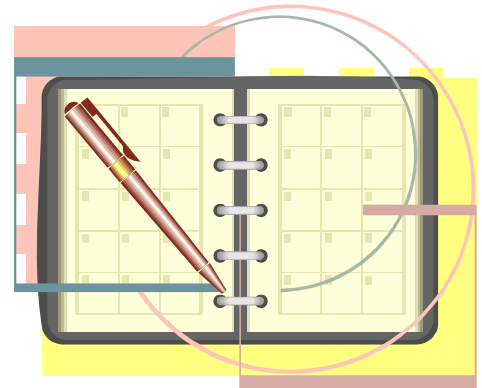
CALENDAR OF UPCOMING EVENTS (SUMMARY)

August

- 18 RSVP Deadline for 8/21 PDM [more info pg 1](#)
- 21 PDM, Perry Utah. More information [more info pg 1](#)
- 22 Deadline for discounted registration, APICS International Conference, Kansas City [more info pg 4](#)

September

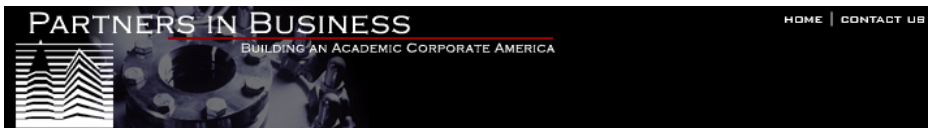
- 3-4 Utah State Operational Excellence Seminar [more info pg 3](#)
- 4 Class: Certified Supply Chain Professional (CSCP) Dates: Sept 4 - November 13 Thursdays [more info pg 3](#)
- 11 Class: Continuous Process Improvement (CPI) Class Dates: Thursdays, September 11 - December 11 [more info apics.org](#)
- 14-16 APICS International Conference and Expo, Kansas City [pg 4](#)
- 18 Class: Basics of Supply Chain Management. Dates: Sept 18 - December 10 Wednesdays [more info pg 3](#)



Calendar of Events

Full Calendar of Events on
www.APICSUtah.org

USU OPERATIONAL EXCELLENCE SEMINAR



The Salt Lake Chapter is co-sponsoring the Partners in Business 34th Annual The Operational Excellence Seminar. This 2 day event focuses on implementing lean management concepts throughout the business world.

This seminar examines innovative tools that will sharpen all areas of your corporation. Business leaders will share world-class management strategies in a variety of different industries, including manufacturing, health care, accounting, service,

and corporate settings.

More Info: <http://apicsutah.org/eventsedu.php>

or

www.partnersusu.org/Seminars05/OE/default.htm

"Education would be so much more effective if its purpose were to ensure that by the time they leave school every boy and girl should know how much they don't know, and be imbued with a lifelong desire to know it."

-- Sir William Haley

UPCOMING APICS COURSES

CSCP

Certified Supply Chain Professional Dates: September 4 - November 13, 2008 Days: Thursdays Time: 4:30 - 8:30 PM Cost: \$1295.00 (Includes the course material) Instructor: Amy Jerabek-Class Location: TBA

Basics of Supply Chain Management

Basics of Supply Chain Management Class Dates: September 18 - December 10, 2008 Day: Wednesdays Time: 5:00 - 8:00 PM Location: Sandy, UT Cost includes materials. Members \$595, non-members \$685

For Complete Information

To view course descriptions, registration information, etc, please go to

WWW.APICSUtah.org



The Salt Lake Chapter offers a variety of learning opportunities focusing on the APICS Body of Knowledge. Courses can be standard Certification classroom, or online. We will also customize a course for your company.

APICS SALT
LAKE CHAPTER

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APICS builds operations management excellence in individuals and enterprises.

Look to APICS to provide the education, training, and resources you'll need to boost productivity and profitability.

Thousands of dedicated professionals and their employers rely on APICS membership to improve skills, master critical concepts, and acquire up-to-date information on trends and business challenges.

With APICS, realize increased productivity, a competitive advantage, and lasting success.

For access to the premier body of knowledge in operations management, join the APICS community today.



Advancing Productivity,
Innovation, and Competitive
Success

WWW.APICSUtah.org



APICS 2008 General Session Speakers

Blake Mycoskie, CEO of TOMS Shoes



Blake Mycoskie

Retail innovator Blake Mycoskie, chief executive officer at TOMS Shoes, will discuss building a global business with an altruistic core. Blake Mycoskie redefines the idea of walking in someone else's shoes. Since he founded TOMS Shoes for Tomorrow in 2006, he has donated more than 10,000 pairs of Argentine-style alpargatas to impoverished children in developing nations, from Argentina to South Africa.

John Replogle, CEO of Burt's Bees



John Replogle

Your employer doesn't need to have an expressed commitment to the environment for you to begin thinking green. With the help of the APICS 2008 Sustainability/Green Learning Path and keynote speaker John Replogle, Chief Executive Officer of Burt's Bees, you will gain added insights into green manufacturing, sustainability, and one of the coolest companies out there—Burt's Bees.

Darcy Winslow, Senior Advisor, Nike Foundation



Darcy Winslow

Darcy Winslow, Senior Advisor for the Nike Foundation and Long-Standing Nike Executive, is focused on building a strong relationship with the female athlete/consumer through innovation, product, communication, and retail. Winslow has held many positions within the company, including biomechanical research assistant, director of footwear and apparel product testing, and product development manager.

DON'T MISS THE APICS INTL CONFERENCE

Register by August 22nd and save \$150!

Find cool solutions to the hot issues you face at work each day. Be a part of the largest annual gathering of operations management professionals. Build your body of knowledge. Make new connections. The 2008 APICS International Conference & Expo has everything you need to increase your knowledge and stay up to date on operations management solutions.

Attend APICS 2008 at the

Kansas City Convention Center in Kansas City, Missouri. This year boasts a host of new educational opportunities designed to offer solutions for the hottest issues encountered every day by operations professionals around the globe.

This is the premier educational event for operations management professionals looking for cutting-edge solutions for the global supply chain, sustainable operations, forecasting, demand management, and more.

How to Register

Four easy ways to register for APICS 2008:

Online: [Register now](#)

Phone: (888) 889-4674
or (301) 694-5243

Fax: (301) 694-5124

Mail: APICS Registration
PO Box 590
Frederick, MD
21705-0590
USA